



JOB POSTING - CORPORATE TEAM SALES REP

JOIN OUR TEAM: World Corporate Games Houston 2017

www.wcghouston.com

JOB TITLE: Marketing Partnership Sales Manager

JOB DESCRIPTION:

- Market and sell event sponsorships for World Corporate Games 2017
- Sales inventory includes but is not limited to; athlete group entry packages, Super Center Expo booths and activations, and comprehensive sponsorship packages sold to corporations, companies, and brands
- Aggressive sales process focusing on Houston companies, past Games participating corporations, and companies who market b2b or directly to consumers
- Includes servicing of accounts and other Games event responsibilities

MANDATORY REQUIREMENTS – Successful candidate will have a superior customer service mind-set possessing the character and experience to support our goal to provide a world class event in Houston.

- 1-2 years sponsorship/marketing partnership sales experience
- Ability to make phone calls and accurately record results
- Strong interpersonal skills
- Ability to clearly communicate both thoughts and ideas to clients and coworkers
- Enthusiasm
- Make customers and fellow employees feel valued, important, and comfortable

IMMEDIATE SUPERVISOR: Director of Sales, World Corporate Games

TIME FRAME: THIS IS AN INDEPENDENT CONTRACT POSITION

- Start Date: As soon as available. Contract runs now through Nov 30, 2017
- Hours: Flexible, Monday-Friday plus various nights and weekends based on event needs
- Office space at the Harris-County Houston Sports Authority offices as well as ability to work from home.

COMPENSATION: Base pay is based on experience.

TO APPLY:

Submit a confidential cover letter and resume to:

Chris Massey, Director of Events

Harris County – Houston Sports Authority

Partnership Tower

701 Avenida de las Americas, Suite 450

Houston, Texas 77010

Email: cmassey@houstonports.org

No phone calls please.